



ELIGHTED
CARE PRIVATE LIMITED

ELIGHTED CARE BUSINESS PLAN

To become a part of Elighted Care Private Limited, one has to register himself / herself as a customer with the company by filling a simple registration form. A customer of Elighted Care Private Limited can purchase products on Distributor Price for personal use.

Once a customer is satisfied with the quality of products offered by Elighted Care, he / she may

refer these products to their friends, relatives, contacts, etc. and earn financial benefits in the form of incentives and rewards. To earn these incentives and rewards, customer has to become the Independent Distributor of Elighted Care by accepting the contract and has to abide by the terms & conditions of Elighted Care Private Limited.





DESCRIPTION OF INCENTIVES

BUSINESS MATCHING INCENTIVE

Business Matching Incentive is the main pillar of Elighted Care Business Plan. Elighted Care rewards its Independent Distributor with Business Matching Incentive for their efforts in supporting them to get associated based on the products they purchase. When a person is registered as an Independent Distributor in Elighted Care Business Plan and introduce more Customers / Independent Distributors and these customers / Independent Distributors purchase products from Elighted Care, then on every purchase some special points are generated which are called as Point Value (PV) points. These PV points are given to every Independent Distributor in the upward network. The Business Matching aspect of the Elighted Care Business Plan is calculated from your network, with 2 Business Teams – Left Team & Right Team. As your team begins to grow you are entitled to earn more Business Matching Incentive based on the total PV matched from weaker group. After 2 successful sales, when an Independent Distributor is able to sponsor 3rd sale under his / her team, and it is placed under his / her Left Team or Right Team, it is known as spill sale for the sponsor Independent Distributor. As their team grows, they will be entitled to get 100% of matched Point Value (PV) generated in either team as Business Matching Incentive. The Value of 1 PV is considered as Rs. 8/-.

For Example: An Independent Distributor is able to recommends sale of 200 PV in Left Team and sales of 300 PV in Right Team, it makes him / her eligible to earn 100% of matching PV as Business Matching Incentive.

	LEFT TEAM	RIGHT TEAM	
Day 1	200 PV	300 PV	100% of Matched PV
Matched PV	200 PV	200 PV	200 x 100% = 200 x 8 = Rs. 1600/-
Balance PV	0 PV	100 PV	
Day 2	400 PV	500 PV	
Total PV	400 PV	600 PV	100% of Matched PV
Matched PV	400 PV	400 PV	400 x 100% = 400 x 8 = Rs. 3200/-
Balance PV	0 PV	200 PV	

LEADERSHIP RANK

An Independent Distributor can rise through the Elighted Care Business Plan by increasing the sales of Products. In Elighted Care Business Plan an Independent Distributor achieves a Leadership Rank on the basis of accumulated business matched in 2 teams and also increases the per day limit of earning Business Matching Incentive. Below mentioned is the Qualification Criteria of Leadership Ranks.

S NO	LEFT TEAM PV / QUALIFIED TEAM	RIGHT TEAM PV / QUALIFIED TEAM	LEADERSHIP RANKS	PER DAY CAPPING
1	500 PV	500 PV	Bronze	Rs. 2000/-
2	2500 PV	2500 PV	Silver	Rs. 2000/-
3	5000 PV	5000 PV	Gold	Rs. 3000/-
4	2 Gold	2 Gold	Star	Rs. 5000/-
5	2 Star	2 Star	Topaz	Rs. 7500/-
6	2 Topaz	2 Topaz	Ruby	Rs. 12000/-
7	2 Ruby	2 Ruby	Diamond	Rs. 15000/-
8	2 Diamond	2 Diamond	Crown Diamond	Rs. 20000/-
9	2 Crown Diamond	2 Crown Diamond	Ambassador	Rs. 25000/-

NOTES & TERMINOLOGY

- Business Matching Incentive is calculated on daily basis and paid on weekly basis.
- **Closing Period:** Business Matching Incentive is calculated on the Business done between 00:00:00 am to 23:59:59 pm every day.
- **Payout Period:** Business Matching Incentive is paid to the Independent Distributors on every Thursday.
- To earn Business Matching Incentive, Independent Distributors must have 2 personal enrolled teams.
- Active Business is calculated after all cancellations and refunds deducted from the current payout period.
- Company reserves the right to change / modify the Business Matching Incentive.



BOOSTER INCENTIVE

Elighted Care Business Plan appreciates the hard work done by the Independent Distributors in promoting the sales in the form of Booster Incentive. When an Independent Distributor is able to achieve maximum limit of earning Business Matching Incentive per day as per his / her rank continuously for a month, Elighted Care Business Plan rewards such Independent Distributors with 1% of monthly business as Booster Incentive.

NOTES & TERMINOLOGY

- Booster Incentive is calculated and paid on monthly basis.
- **Closing Period:** Booster Incentive is calculated on the business done 1st and last day of every month.
- **Payout Period:** Booster Incentive is paid on the first Thursday of the corresponding month of the closing month.
- Active Business is calculated after all cancellations and refunds deducted from the current payout period.
- Company reserves the right to change / modify the Booster Incentive.



To qualify for the Silver Club Incentive, an Independent Distributors must match a minimum business of 2500 PV from 2 teams under his / her personal enrolled team and achieve the Silver Leadership Rank. Further, he / she should motivate other Independent Distributors in his / her personal enrolled team and to Independent Distributors in their personal enrolled team to match 2500 PV business and achieve Silver Leadership Rank. When 1 Independent Distributor in Left Team and 1 Independent Distributor in Right Team under a sponsor Independent Distributor achieve Silver Leadership Rank, Elighted Care Business Plan rewards the Sponsor Independent Distributor with a generous amount of Rs. 1500/- as Silver Club Incentive. Silver Club Incentive is paid to the Independent Distributor each time when 1 Independent Distributor in Left Team and 1 Independent Distributor in Right Team achieves the Silver Leadership Rank in a day.

NOTES & TERMINOLOGY

- Silver Club Incentive is calculated on daily basis and paid on weekly basis.
- **Closing Period:** Silver Club Incentive is calculated on the business done between 00:00:00 am to 23:59:59 pm every day.
- **Payout Period:** Silver Club Incentive is paid to the Independent Distributors on every Thursday.
- Active Business is calculated after all cancellations and refunds deducted from the current payout period.
- Company reserves the right to change / modify the Silver Club Incentive.

CLUB

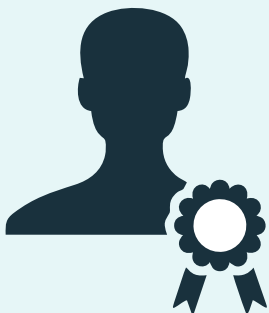
ROYALTY INCENTIVE



In Elighted Care an Independent Distributor can direct, guide and influence the behavior and work of others towards accomplishment of specific goals in a given situation. In order to encourage Independent Distributors, Elighted Care Business Plan rewards its Independent Distributors with Club Royalty Incentive on achieving Diamond & Ambassador Leadership Ranks. The Club Royalty Incentive is paid to the Independent Distributors in 2 different clubs as mentioned below:



1. DIAMOND CLUB ROYALTY: When an Independent Distributor is able to encourage 2 Independent Distributors in Left Team and 2 Independent Distributors in Right Team to achieve the Ruby Leadership Rank, the sponsor Independent Distributor gets promoted to Diamond Leadership Rank and enters the Diamond Club and Elighted Care Business Plan rewards him / her with Diamond Club Royalty Incentive. To give away this Diamond Club Royalty Incentive, company allocates special fund of 5% of company's PV turnover and distributes the allocated amount equally among all the Diamond Club Royalty achievers.



2. AMBASSADOR CLUB ROYALTY: Further, when an Independent Distributor is able to encourage 2 Independent Distributors in Left Team and 2 Independent Distributors in Right Team to achieve the Crown Diamond Leadership Rank, the sponsor Independent Distributor gets promoted to Ambassador Leadership Rank and enters the Ambassador Club and Elighted Care Business Plan rewards him / her with Ambassador Club Royalty Incentive. To give away this Ambassador Club Royalty Incentive, company allocates special fund of 1% of company's PV turnover and distributes the allocated amount equally among all the Ambassador Club Royalty achievers.

NOTES & TERMINOLOGY

- Club Royalty Incentive is calculated and paid on monthly basis.
- **Closing Period:** Club Royalty Incentive is calculated on the business done 1st and last day of every month.
- **Payout Period:** Club Royalty Incentive is paid on first Thursday of the corresponding month of the closing month.
- Active Business is calculated after all cancellations and refunds deducted from the current payout period.
- Company reserves the right to change / modify the Club Royalty Incentive.

Elighted Care Private Limited appreciates the hard work done by the Independent Distributors in promoting sales in the form of Performance Rewards. Independent Distributors can earn Performance rewards on the level of business they have achieved. For more details on Performance rewards, please visit our website: www.elightedcare.in.

NOTES & DISCLAIMER

1. The Customer Registration is absolutely free and the company does not ask for any registration fee for it.
2. Calculations of incentives will be carried out by the software systems only.
3. All necessary tax deductions from earned incomes and rewards would be made as per the Govt. laws.
4. All the illustrations and examples given herein are just for readers' understanding purpose.
5. All the calculations work on the pro rata basis.
6. Elighted Care Business Plan is a hardcore sales & marketing of its Products. It is not any type of money-making scheme. It is not an overnight millionaire making program.
7. The incomes from any plan are subject to your efforts and as per terms & conditions given on the website: www.elightedcare.in.
8. Grievances or complaints, if any, shall be resolved in accordance with the Grievance Redressal Mechanism provided by the company or through arbitration as per laws of the land.
9. Disputes if any will be resolved in the legal jurisdiction of Faridabad courts (Haryana, India) only.
10. All rights reserved. The company may change / amend / alter / update any income or payment calculation method without any prior information. For updates, please visit our website: www.elightedcare.in.
11. Disclaimer - An Independent Distributor's success depends in great part upon his or her skills, efforts, dedication, desire, and motivation. Becoming an Independent Distributor of Elighted Care Private Limited is not a guarantee of income. Average income from the Elighted Care Business Plan has not been established. This explanation of the compensation plan is a description of how commissions may be earned under the compensation plan. It is for illustrative purposes only. There are no guarantees, warranties or assurances that any level of income, earnings or success will be earned or attained by any Independent Distributor. All Independent Distributors are responsible for meeting all business volume and customer requirements, qualifications and / or deadlines applicable to them. Actual results will vary and will be a result of various factors such as expertise, ability, motivation and time spent promoting and selling Elighted Care Products.



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